

Message Text

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61

ACTION EB-11

INFO OCT-01 NEA-10 ISO-00 CCO-00 CIAE-00 OTPE-00 FCC-03

INR-10 NSAE-00 OC-06 RSC-01 COME-00 DRC-01 /043 W

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R 231235Z APR 74

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 6212

LIMITED OFFICIAL USE TEHRAN 3191

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJ: TELECOMMUNICATIONS REQUIREMENTS IRAN -- POSSIBLE US
BELL SYSTEM INTEREST

REF: STATE 78109

1. AT PRESENT, US TELECOMMUNICATIONS INDUSTRY, BOTH ON MANUFACTURING AND ENGINEERING SIDE, WELL REPRESENTED IN IRAN. AMONG FIRMS IN COUNTRY ARE PAGE COMMUNICATIONS, GT&E, ITT, RCA, PHILCO-FORD, AND NUMBER OF ENGINEERS AND CONSULTANTS. COMPANIES, SINGLY OR IN CONSORTIA, HAVE FULL CAPABILITY TO SUPPLY IRAN'S EQUIPMENT AND SERVICE REQUIREMENTS AND TO MEET TERMS EUROPEAN AND JAPANESE COMPETITION. THUS, REPRESENTATIONS ON BEHALF WECO AT ANY LEVEL WOULD PLACE EMBASSY IN ROLE OF AGENT/ REPRESENTATIVE OF INDIVIDUAL US COMPANY, WHICH RESIDENT US COMPETITORS WOULD PROPERLY RESENT.

2. SUGGEST THAT IF WECO TRULY INTERESTED IN PARTICIPATING IN IRAN'S TELECOMMUNICATIONS DEVELOPMENT, IT SEND OFFICIAL OF APPROPRIATE LEVEL AND TECHNICAL QUALIFICATIONS TO DISCUSS PROGRAMS AND PROJECTS WITH GOI AUTHORITIES. ALSO, IN VIEW OF ABOVE CONSIDERATION, SUGGEST THAT WECO CONSIDER ESTABLISHING LOCAL REPRESENTATION TO DEAL WITH BUSINESS PROJECTS ON SPOT AS THEY DEVELOP.

3. LEHFELDT WILL DISCUSS FURTHER WHEN IN WASHINGTON NEXT
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FEW DAYS.

HELMS

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Message Attributes

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Channel Indicators: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
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Disposition History: n/a
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